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May 15, 1996

Peter Gloviczki, M.D.  
Vascular Surgery  
507-284-4652/Fax: 507-284-0058

Mr. Bill D. Davis  
President, Osborn Medical Corporation  
100 West Main  
P.O. Box 324  
Utica, MN 55979

Dear Bill:

Thank you for your recent note. I enjoyed meeting you last week and I was pleased we had a chance to discuss some details of the products of your company.

I would like to point out that I have used different Rooke boots in the last several years with great satisfaction and all of my patients who undergo distal revascularization wear the boot in the postoperative course to provide maximal dilatation which help to assure patency of even very difficult distal bypasses. I believe that the advantage of the boot in the immediate postoperative course is to provide maximal vasodilation because the sheepskin inlay prevents decrease in skin temperature. Many of my patients come back for a recheck even at four to six weeks in the boot, and I find it useful to avoid any trauma to the foot. While it is difficult to access the benefit that is related to the boot only, I view it as an important supportive measure of my patients. Since I have used the boots in the last seven or eight years in several hundred patients and continue to use it all the time, I believe it speaks for your product. It is not difficult to support a product that is of good quality and has apparent benefits.

I hope this information will be useful to you.

Yours sincerely,

A handwritten signature in black ink that reads "Peter Gloviczki". The signature is written in a cursive, slightly slanted style.

Peter Gloviczki, M.D.  
Professor of Surgery  
Vice-Chair, Division of Vascular Surgery

PG/jks