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May 15, 1996

Mr. Bill D. Davis  
President, Osborn Medical Corporation  
100 West Main  
P.O. Box 324  
Utica, MN 55979

Dear Bill:

Thank you for your recent note. I enjoyed meeting you last week and I was pleased we had a chance to discuss some details of the products of your company.

I would like to point out that I have used different Rooke boots in the last several years with great satisfaction and all of my patients who undergo distal revascularization wear the boot in the postoperative course to provide maximal dilatation which help to assure patency of even very difficult distal bypasses. I believe that the advantage of the boot in the immediate postoperative course is to provide maximal vasodilation because the sheepskin inlay prevents decrease in skin temperature. Many of my patients come back for a recheck even at four to six weeks in the boot, and I find it useful to avoid any trauma to the foot. While it is difficult to access the benefit that is related to the boot only, I view it as an important supportive measure of my patients. Since I have used the boots in the last seven or eight years in several hundred patients and continue to use it all the time, I believe it speaks for your product. It is not difficult to support a product that is of good quality and has apparent benefits.

I hope this information will be useful to you.

Yours sincerely,

A handwritten signature in black ink that reads "Peter Gloviczki". The signature is written in a cursive, slightly slanted style.

Peter Gloviczki, M.D.  
Professor of Surgery  
Vice-Chair, Division of Vascular Surgery

PG/jks

# SIU Physicians & Surgeons

November 28, 2000

Keith Walli-Ware  
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*Assistant Professor*  
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**David S. Sumner, M.D.**  
*Distinguished Professor  
Emeritus*

Dear Mr. Walli-Ware:

Thank you for your recent letter. I enjoyed speaking with you during the Midwestern Vascular Surgical Society Meeting in Scottsdale, Arizona.

My desire to use the Rook boot for the care of patients with peripheral vascular disease came during my fellowship training at Oregon Health Sciences University. Upon starting my practice here at Southern Illinois University, School of Medicine, I realized that both hospitals did not have this product available. I quickly spoke with both hospitals and now these protective boots are readily available at both Memorial Medical Center and St. John's Hospital in Springfield, Illinois.

I feel very strongly that these boots decrease the incidence of decubitus ulcers on the heel of the patient with peripheral vascular disease in the 90-95% range. In my eyes, these boots have three functions. The first is to prevent decubitus ulcers while in bed. The second is to keep the feet warm. And finally, the third reason is to protect the feet while walking; i.e. the Rook boot can be used during ambulation. By far the greatest advantage of the Rook boot is the prevention of decubitus ulcers on the heel.

In addition, the Rook boot is easy to put on by many of my elderly patients and is washable. I am happy to write a letter in support of your product on all my patients with peripheral vascular disease.

With best regards,



Robert B. McLafferty, M.D.  
Assistant Professor of Surgery  
Division of Vascular Surgery

RBM/pjd